

SILVER NETWORKS – Hosted Services Reseller Partner Program – Enrollment Form

Who this is for: Consultancies, MSPs, and solution providers that resell hosting while remaining the billing/merchant-of-record for their clients.

Partner Enrollment Form

A. Organization details

Legal business name: _____

Operating name (if different): _____

Jurisdiction of incorporation / Business number: _____

Website: _____

Primary contact (name / title / email / phone): _____

Technical contact (name / email): _____

Billing contact (name / email): _____

Head office address: _____

Billing address (if different): _____

B. Billing & account setup

Billing currency: CAD (taxes extra)

☐ Credit card (autopay) ☐ Pre-authorized debit ☐ Wire/EFT

Does your company require purchase orders? ☐ Yes ☐ No

PO contact (if Yes): _____

Statement delivery: ☐ Monthly consolidated ☐ Per client sub-account

C. Program confirmations (required)

☐ White-label / rebilling: We will invoice our end-customers and act as merchant-of-record for services we resell.

☐ Eligibility is new-logo only: Benefits apply only to new clients enrolled after approval under the reseller partner program.

☐ Promotion scope: The 90-day benefit applies to virtual machine hardware hosting only; SPLA/licensing and third-party costs are excluded.

☐ Lead attribution: We will submit new client signups via the partner channel; attribution and promotion application are handled internally by SILVER NETWORKS.

☐ Arrears pause: Benefits do not accrue or apply while our account is 30+ days past due.

☐ Capacity: We understand availability is subject to resource capacity.

D. Licensing & compliance (if applicable)

☐ BYOL: For any Bring-Your-Own-License use, we will ensure licensing eligibility under vendor terms, retain documentation, and provide it upon request.

F. Marketing & branding

☐ We will market services under our own brand (white-label).

☐ We will not use SILVER NETWORKS names or marks without prior written approval.

G. Acceptance & signature

Authorized signatory (name & title): _____

Signature: _____

Date: _____

☐ I am authorized to bind the company and accept the Partner Terms below.

Program Terms

Program type

White-label/reseller: you resell and rebill your customer; we handle the backend hosting infrastructure, while you retain full client ownership.

New-client benefit

90 days free virtual machine hardware hosting for each new white-label client (one benefit per new client). Starts on service activation; runs for 3 consecutive billing cycles; non-stackable. Excludes: Microsoft SPLA/licensing, other third-party software, taxes, and professional services/projects.

Eligibility

New logo only (no existing or recently churned customer reactivations within the past 6 months). Partner account in good standing; autopay on file. Go-live within 60 days of partner approval. Subject to available capacity; provider may decline at its reasonable discretion.

Direct deals

Partner benefits apply only to white-label accounts where the partner rebills the client. Direct customers of SILVER NETWORKS are not eligible for partner benefits.

Billing & currency

Invoicing monthly in CAD; taxes extra where applicable. Benefits do not apply or accrue while any invoice is 30+ days past due. No retroactive credits or adjustments.

SLA

Hosted uptime guarantee: as per the posted Hosted Services TOS.

Support

Access to partner-priority support for onboarding and migrations (pay-as-you-go at posted rates unless otherwise quoted). Optional project scoping/quotes provided at no charge; implementation time billed if approved.

Licensing & BYOL

The partner is responsible for ensuring any BYOL use complies with vendor terms and for retaining customer attestations or equivalent documentation. Evidence may be requested for audit or compliance reviews.

Acceptable Use & data protection

All services are subject to the Acceptable Use Policy and Privacy/Data Processing terms. The partner is responsible for end-customer compliance.

Term & termination

Program is month-to-month; either party may terminate with 30 days' notice. Termination does not affect invoices already issued or services already consumed.

Changes

Program terms may be updated with 30 days' notice. Updates apply to new activations after the effective date; in-flight promotions already granted will be honored to completion.